

CZECH REPUBLIC BUSINESS DELEGATION

Accompanying H.E. Mr. Jozef Síkela, Minister of Industry and Trade of the Czech Republic, on his visit to the United States of America and Canada



28th April – 4th May 2024



CONFEDERATION OF INDUSTRY OF THE CZECH REPUBLIC

big plus for Czech business



CZECH REPUBLIC



Basic Data

Population:	10.5 million
Area:	78,864 sq.км
Capital city:	Prague
System of government: Language:	Republic Czech
Time zone:	Central European Time GMT +1
Internet domain:	.CZ
Membership in organisations:	European Union, WTO, United Nations, NATO, IMF, IBRD, EBRD, OECD

Balance of Trade between the Czech Republic and the United States of America (in USD thousands)

	Turnover	CR Export	CR Imports	Balance
2022	12 284 850	6 140 482	6 144 367	-3 885
2023	12 580 505	6 036 746	6 543 759	-507 012
2024	2 076 917	944 262	1 132 655	-188 393

Balance of Trade between the Czech Republic and Canada (in USD thousands)

	Turnover	CR Export	CR Imports	Balance
2022	858 564	416 872	441 693	-24 821
2023	834 605	393 439	442 166	-49 726
2024	111 626	62 565	49 060	-13 505

Josef Síkela Minister of Industry and Trade of the Czech Republic



Ladies and gentlemen,

I am delighted to have the opportunity to share my views about our mission to the United States and Canada and about the Czech Business Delegation that will join us. This journey marks a significant milestone; bringing together not only the largest business delegation ever organized by the Ministry of Industry and Trade of the Czech Republic, in collaboration with the Czech Confederation of Industry, but also the largest startup delegation coming from the Czech Republic so far.

Our delegation represents a diverse array of skills and competencies, including startups, scaleups, and companies specializing in health and bio tech. As we traverse through global cities of Boston, Toronto, Chicago, and Seattle, our primary aim is to cultivate stronger ties and explore new avenues for economic collaboration between our nations and businesses.

Throughout our mission, we will engage in constructive dialogues with influential stakeholders, government officials, and business leaders. The goal of the Ministry of Industry and Trade is to provide opportunities for that engagement and to assist in strengthening business ties.

With a delegation comprising driven entrepreneurs, innovative thinkers, and industry experts, we are poised to seize upon investment opportunities, establish strategic alliances, and drive positive change in the challenging global business landscape.

In conclusion, we are confident that our journey to the United States and Canada will yield fruitful outcomes, fostering enduring relationships and opening doors to exciting new ventures. We extend our best wishes for success to all participants and look forward to forging lasting connections.

I wish you the best of success in your endeavors.

Jan Rafaj

President of Confederation of Industry of the Czech Republic



Dear Partners,

It is a great pleasure for me to address you on behalf of the Confederation of Industry of the Czech Republic organizing the business mission accompanying the Minister of Industry and Trade of the Czech Republic, H.E. Mr. Jozef Síkela, on his visit to the United States of America and to Canada. The business delegation represents companies and institutions which already have their business partners and projects underway here, as well as those eager to explore new opportunities for business and investment in both countries.

In our pursuit of forging lasting partnerships and unlocking new opportunities, we present a diverse array of Czech enterprises renowned for their excellence, innovation, and commitment to quality. The participants in our delegation come from startups, scaleups, innovative businesses and universities in various sectors including ICT, emerging technologies, health and biotech, smart manufacturing, cyber security, IT solutions. Due to the industrial tradition and technological inventiveness, Czech companies are among the best in the world and can offer globally competitive products and services.

We are confident that this mission will make a significant contribution to the economic ties between the Czech Republic and North America. Through productive dialogue and cooperation, we can explore new avenues for investment, trade, and collaboration that can benefit all parties involved. I am very pleased that the Confederation of Industry of the Czech Republic can assist you in finding new partnerships and shared projects and wish you many successful business meetings!



Ministry of Industry and Trade

Jozef Síkela

Minister of Industry and Trade of the Czech Republic

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David Müller

Director General of the European Union and Foreign Trade Section

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Petr Doškář

Director General of the Economic Section

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Alžběta Rücklová

Head of the Americas Unit Department of Non-European Countries

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Kristýna Pelikánová Desk Officer for the U.S. and Canada

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Company activities, products and services:

The European Union and Foreign Trade Section at the Ministry of Industry and Trade is primarily responsible for bilateral economic relations, trade policy both on bilateral and the EU level, support and promotion of Czech businesses abroad, including through the Ministry's export promotion agency CzechTrade. We help Czech businesses and investors and companies interested in the Czech Republic with entering the market, be it the EU internal market, overseas or reconstruction of Ukraine. Furthermore, we organize intergovernmental committees, business seminars, outgoing and incoming trade missions, participation in international shows and fairs, as well as overall support of individual B2G and B2B projects.

The Economic Section of the Ministry of Industry and Trade provides economic analyses and forecasts, oversees the stateowned enterprises under the Ministry and focuses on project management, including the preparation of the new Economic Strategy of the Czech Republic. The Economy Strategy will focus on streaming more investment into the Czech economy across all its sectors, including science, innovation and education. It will also promote active economic cooperation on the EU and bilateral level, as well as economic security.



big plus for Czech business

Confederation of Industry of the Czech Republic

Jan Rafaj President

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Ivana Javorová External Relations Manager

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Dominik Joza

Specialist of Business Missions and Events

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AIKIT Digital s.r.o.

Matěj Kult CEO

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Established: 2017 Employees: 105 Annual turnover in USD: 6.5M

AIKIT Digital is a full-service IT company, providing customized IT solutions and support for large-scale systems and software development. Our team of top developers and consultants, located across the Czech Republic (Prague, Mladá Boleslav, Brno), Portugal (Lisbon) and the USA (New York), assists major technology companies – from corporations and SMEs to startups – to implement projects with a global impact. We plan to expand further, with a branch opening in Germany in 2024.

Our expertise empowers businesses by:

Automation in Manufacturing: We optimize production processes through innovative solutions.

Robotics: We integrate robotic systems to enhance efficiency and precision.

Artificial Intelligence: We leverage AI to unlock valuable data insights and drive intelligent decision-making.

Predictive Maintenance: We utilize data analysis to predict and prevent equipment failures, maximizing uptime.

Beyond implementation and development, we offer robust service support, with a proven track record of achieving high SLAs (guaranteed uptime of 99.95%).

Since 2023, AIKIT Digital has been a strategic partner with Škoda Auto University, shaping an independent study program focused on industrial automation and robotics. This program equips students with skills in programming industrial control systems, utilizing machine-learning tools, and fostering innovation in the automotive industry.



Alviso Recruitment s.r.o.

Vojtěch Němec

Managing Director

Janáčkovo nábřeží 133/61 150 00 Praha 5 – Malá Strana Tel.: +420 730 514 499 E-mail: vojtech.nemec@alviso.cz www.alviso.cz



Established: 2014 Employees: 22 Annual turnover in USD: 5M

Tech team scaling is a proven strategy & enabler of successfully delivered projects

We will cover your expansion to the new location and be your partner in hiring/recruiting, operations & people management. Once we build the new entity, we will operate it for you until the time you feel comfortable taking it over, we will transfer it. We will always advise you on what we think is the best; however, the final decision will always be yours. Our turnkey solution will enable you to grow as you go with no need to hire other vendors as all the competence & know-how, including legal, compliance, payroll, etc., is in-house.

The location/market of CEE offers a great combination of the unique skillset of IT professionals, reasonable salaries, and the US entrepreneur mindset (small teams with a high impact).

The main benefits are:

You have the desired team 6 months earlier than when your company would do it independently.

Lowering risks such as fine-tuning the right hiring strategy or understanding local regulatory & compliance conditions.



AMIRES s.r.o

Rudolf Fryček CEO

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Established: 2011 Employees: 22

AMIRES is a consulting company for research, development and innovation projects. Our main strength is the creation of new international sustainable partnerships within innovatively focused value chains. Our developed projects remain the main enablers for our industrial clients and their growth and provide important opportunities for the R&D community.

AMIRES fundraised >400M€ in Horizon Europe funding for our clients.

We provide regulatory support for medical technologies enetring Europen market (MDR, IVDR). We provide access to European Markets, build a customer base in EU, EU sales office for innovative new products.





Bohuslav Dohnal

Member of the Executive Board

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Established: 2019 Employees: 4

Transform your enterprise with Apitalks and API Store, leveraging their advanced solutions for data management and access to a wealth of European Open Data. These platforms are designed to empower your business with the tools necessary for digital transformation and AI model enhancement.

- API Creation and Management (Apitalks): Develop robust APIs tailored to your business needs, complete with detailed analytics to track usage and performance. This facilitates innovation and secure monetization of your data.
- Access to European Open Data (API Store): Instantly tap into a comprehensive repository of real-time, diverse open data from across Europe, ideal for enriching your applications and improving decision-making processes.
- Al Model Training: Utilize the extensive datasets available through both platforms to train sophisticated Al models, enhancing your technological capabilities and ensuring your business stays ahead in the competitive market.
- **Streamlined Operations:** By integrating these solutions, streamline your operations, reduce overhead costs, and improve efficiency, all while driving significant growth.

Explore how Apitalks and API Store can elevate your business operations and technological prowess in today's fast-paced digital landscape.

artevio

Artevio s.r.o.

Michal Šidlo

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Established: 2015

Our services include custom WordPress development, focusing on the best code quality, stability, results and clientspecific needs. We offer pixel-perfect design coding, userfriendliness, and rigorous testing across devices. We ensure that every website is ready for SEO and digital marketing. For headless WordPress, we utilize Cloudflare Workers for global availability and customized frontends for each country, enhancing security and SEO performance. Our WordPress maintenance and support services feature expert care, highperformance LiteSpeed servers for maximum speed, top security measures, continuous speed optimizations and web automation.



AtomTrace a.s.

Jan Proček CEO

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Established: 2014 Employees: 25

AtomTrace is a Czech vendor of products for chemical and quality analysis of materials, using LIBS technology. Our goal is to design and deliver solutions based on LIBS technology for a wide range of industries and to make them more userfriendly and affordable.

The range of applications of our products is quite wide, including research carried out at universities and R&D centers, to material and quality control in productive sectors, such as mining, metallurgy, battery, automotive, food, and many other areas.

We offer the following products:

- 1) Sci-Trace modular system including unique VACUUM interaction chamber
- 2) M-Trace mobile analyzer
- 3) AtomAnalyzer SW for spectra processing
- 4) A-Trace (production line)
- 5) C-Trace (drill core)

blackfish

Blackfish & Co. s.r.o.

Vít Schlesinger CEO

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Established: 2018 Employees: 25+ Annual turnover in USD: 1,3M

Prague/Copenhagen based tech/creative studio with 25+ talented folks. We're shaping visions into market leaders, including LEGO – United Nations – Packeta Group (Zásilkovna – Avast, Sky – Showmax – Trustpilot – Ageras – University of Copenhagen – Snuggs – Škoda Auto – Gen Digital – E.ON – Czechoslovak Group and many other.

In 2023, we've been honored with an Industry Leader award from Clutch and recognition from Awwwards. Ranked as the 24th fastest-growing company in the Czech Republic, we specialize in crafting websites and apps. Our expertise spans branding, UX/UI design, and development, dedicated to elevating the top performers in their fields.



Bohemia Market CZ, s.r.o.

Petr Roupec

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Rosangela Dos Reis Lima

Head of Sales Americas

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Established: 2000 Employees: 7

Future-proofing power plant Industrial Control Systems (ICS) Planning for business continuity and preventing potential disruptions, to maintain operational integrity.

Ensuring enhanced system reliability for uninterrupted operations.

Establishing contingency plans for how to handle risks, vulnerabilities and incidents to avoid significant financial losses and operational disruptions.

Extending life of existing equipment

Upgrading the control system to run on modern hardware, avoiding vendor lock-in and ensuring long-term viability.



Brighten Digital s.r.o.

Lukáš Novotný Managing Partner - <u>Owner</u>

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Established: 2014 Employees: 100 Annual turnover in USD: 5M

International IT and consulting company, providing services and products, mainly to pharmaceutical companies and FMCG. Partners of SAP, ORACLE, SFDC, MS, VEEVA, MS and IQVIA.

CLAY & WURMFELD

CLAY & WURMFELD s.r.o.

Petr Hlínka CEO

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Established: 2013 Employees: 3 Annual turnover in USD: 2M

CLAY&WURMFELD is a consultancy company specializing in the provision of advice and consultation in business development and public affairs management. Special emphasis is placed on combining both interrelated fields of specialization.

Our services include a wide variety of activities, with emphasis primarily placed upon the identification of prospective business partnerships along with the determination of related opportunities and dangers in new legislation.

The company as such also makes investments in startups and real estate projects.



COPS Solutions

Ondřej Dvořák CEO

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Established: 1995 Employees: 130

COPS Solutions is an IT solution provider. COPS provides its clients with cutting-edge complex digital transformation or custom software development. Trusted by both SMEs and major corporate players in the European market, we bring nearly three decades of expertise, delivering personalized solutions.

Recently, COPS has been acting as a Start-up & Scaleup Studio and trusted IT partner, mostly in the FinTech and LegalTech industry. The firm assists well-established businesses, startups or scaleups in scaling up their vision with innovative tech ideas, frequently centered around Artificial Intelligence. Leveraging its extensive experience in lean and agile methodologies, COPS excels in guiding these ideas through rapid pivots and efficient productization, ensuring swift adaptation and success for its clients.



ČVUT v Praze Czech Technical University in Prague

Romana Pikulová Project Manager

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Established: 1707 Employees: 3600

Czech Technical University in Prague (CTU) is one of the oldest technical universities in the world with a 316-year tradition of outstanding achievements and academic reputation. According to the QS ranking, it belongs among the top 500 universities in the world. It is the top technical university in the CEE region.

CTU offers undergraduate, graduate and doctoral programmes at 8 faculties: Faculty of Civil Engineering, Mechanical Engineering, Electrical Engineering, Nuclear Sciences and Physical Engineering, Architecture, Transportation Sciences, Biomedical Engineering, Information Technology and programmes at Masaryk Institute of Advanced Studies where you can study economics and business related study programmes. Research is carried out at all 8 faculties and also at the several institutes.



Decision 21 s.r.o.

Renata Klánová

Marketing & Communications Manager

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Established: 2015

Decision 21 is a Czech civic-tech company that uses cutting-edge technologies to engage citizens in decision-making. The company has developed an innovative online platform for civic participation that facilitates various participatory projects (participatory budgeting, surveys, voting...) in global collaboration with municipalities, schools and organizations. In New York City, the platform regularly ensures idea collection and the voting process in the largest participatory budgeting in US history. With a track record involving over one million individuals in more than one thousand projects across four continents, Decision 21 epitomizes democratic engagement in the digital age.



Envitrail s.r.o.

Lukáš Ferkl Managing Partner

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Established: 2021 Employees: 24

Envitrail offers certified services for calculating carbon footprints, in accordance with international standards, such as the GHG Protocol and ISO 14064-1. We provide detailed Life Cycle Analysis to evaluate the environmental impact of products throughout their entire lifecycle. We also specialize in ESG reporting, in compliance with European CSRD legislation, assisting companies exporting to the European market in meeting all sustainability and transparency requirements. Furthermore, we are seeking cooperation with consultancy firms that have not yet provided ESG services, enabling them to expand their portfolio and offer their clients comprehensive solutions in sustainability and compliance.



ForecastsCloud

Bohuslav Zeman

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Forecasts.Cloud/Meteosource is a meteorologicaltechnology company. We create applied forecast models based on proprietary machine-learning algorithms for various industries:

ENERGY: Solar and wind power production forecasts for electricity market trading. Optimizing battery storage utilization in relation to production, energy consumption and market prices.

INSURANCE: Dashboard/API for analyzing and processing insurance claims and thus reducing processing times and mitigating unjustified claims payments. Preventing damages through severe weather notifications. Forecasting the amount of insurance claims.

HEALTH: Predicting disease incidence (e.g. flu season), vitamin requirements...

RETAIL: Demand forecasting for weather-sensitive products. Ad management based on weather and consumer sentiment.



Good Sailors, s.r.o.

Filip Molčan Co-founder

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Established: 2002 Employees: 28 Annual turnover in USD: 1,2M

We are a company that has long been dedicated to the meaningful employment of people with disabilities, particularly in the area of application development. By working with people with specific disabilities (such as autism, ADHD, dyslexia, and others), we are able to deliver projects that are too difficult for people without specific disabilities. In this way, we strive to turn disabilities into superpowers and redefine the paradigm of employing people with specific needs. These capabilities enable us to deliver unique solutions, particularly in the energy, logistics and security sectors.

Examples of some of our solutions:

- system for smart management of field workers (energy, building management, logistics)
- applications for trading and capacity management of gas storage and critical infrastructure
- automation and evaluation of security camera footage, sensors and interfacing with other data



GOPAS, a.s.

Petr Dvořák Owner/Shareholder

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Established: 1993 Employees: 40

Authorized IT training, certifications, e-learning, IT conferences and seminars.



HELLO LAB s.r.o.

Jan Klusáček

Advisor to CEO

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Established: 2021 Employees: 52 Annual turnover in USD: 3M

A private medical laboratory in the fields of clinical biochemistry, hematology and serology, including venipuncture.



Charles University, Prague Univerzita Karlova

Jan Polák

Vice-Rector for the Conception and Quality of Education

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Established: 1348 Employees: 7800 Annual turnover in USD: 500M

Education and Research in an almost complete spectrum of fields and subfields.

Charles University is one of the world's oldest universities. The largest and most famous Czech university also ranks highest among Czech schools in international rankings.

The modern, dynamic, and cosmopolitan university has 17 faculties (14 in Prague, two in Hradec Králové, and one in Pilsen). It currently has more than 950 accredited study programmes.

The university is a member of university organisations, in particular the 4EU+ European University Alliance and the Coimbra Group. It chairs the Association of Central European Universities (CE7) and is part of the collaboration between the League of European Research Universities (LERU) and CE7.



Icontio Ltd.

Emil Vařeka CEO

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Established: 2006 Employees: 25

ICT, digitalization, e-health, innovations Mobile and web applications for greater productivity and security software solutions for management of strategic goals and projects, services, processes, documents, audit and risk management, lean management, continuous improvement innovative products in telemedicine, telecare, ergonomics, information security and IoT SensCare.eu – the unique caregiving solution for home, social and hospital care.

INSTARITS

INSTAR ITS Ostrava, a.s.

Milan Grohmann CEO

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Established: 1991 Employees: 50 Annual turnover in USD: 5M

Company activities, products and services:

INSTAR is a global leader in digitalization of business processes, with 30 years of experience and USD 1 billion in savings for our customers. INSTAR offers intelligent solutions, based on its ENERGIS software platform. This is a commercial on-the-shelf software platform, which allows real-time monitoring of measured data and costs. It can be used to forecast, control and optimize production costs and runs continuously, with savings delivered around the clock. It offers a ready-made solution that is flexible and scalable and can be customized by the user who wants to reach Industry 4.0 level. Instar also teams up with successful independent companies around the globe, which deliver their own specific solutions with ENERGIS to their clients from various market sectors.



intecs data, s.r.o.

Radim Hampel Managing Director

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Martin Dráb Senior BI Consultant

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Established: 2008 Employees: 55

Intecs, a consulting and development firm, empowers clients to make informed decisions through cutting-edge analysis and reporting of corporate data. By leveraging advanced business intelligence tools and data warehouse management solutions, we assist our clients to unlock actionable insights, improve operational efficiency and drive strategic growth.



Justmighty s.r.o.

Tomáš Pohl CEO

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Established: 2014 Employees: 23 Annual turnover in USD: 1M

We are Justmighty, a company that has been caring for the brands and marketing of our clients from the Czech Republic and other countries for 11 years. Our services include a wide range of activities: from creating comprehensive marketing and communication strategies, through the design of corporate visual identities, to the development of websites. In addition, we devise and create major marketing campaigns and ensure regular content. Our goal is for the creativity which always perfectly represents our clients and helps to build their brand in the digital world. We believe in the power of creativity and innovation, which we bring to all our projects, so our services constantly exceed our clients' expectations and assist them in achieving extraordinary results.



Jimmy Technologies s.r.o.

Martin Javier Stojka CEO

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Established: 2020 Employees: 25 Annual turnover in USD: 2M

We provide digital product innovations and consulting for companies in Fintech, Mobility and Automotive.

End-to-End Product Realization

From idea to launch and user acquisitions, our expert team will guide you through the full product lifecycle.

In every part of the process, we have the knowledge to ensure the ultimate outcome.

We go beyond common experiences, fine-tuning every detail to ensure our revolutionary products set the standard in the industry.

Consulting Services

Our team of experts excels in pioneering business solutions and products, utilizing forward-looking strategies to propel your company to new heights.

With an intimate understanding of industry innovations, market dynamics and regulatory landscapes, we empower your business with an unparalleled edge.

Kalvoda Consulting

Jaroslav Kalvoda CEO

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Established: 1992 Employees: 1

- Supporting Czech Startups in the USA
- Opening an American Branch and Entering the US Market
- Building Successful Sales Team in the USA and its Effective Management from the Czech Republic
- · Implementation of the Cybersecurity Best Practices
- · Cybersecurity Compliance with Requirements of
- Czech National Office for Cyber Security (NUKIB)
- US National Security Agency (NSA)
- National Institute of Standards and Technology (NIST)



Kapnetix s.r.o.

Johnson Darkwah Co-founder

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Established: 2023 Employees: 3

Kapnetix is on a mission to democratize AI for game development professionals and to aid them in focusing on creativity and creating the experiences we all fall in love with. Our tools have taken animation work that took days and reduced it to minutes.



KPCS Consulting LLC

Vratislav Břenek Chief Sales Officer

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Established: 2006 Employees: 100

KPCS leverages Microsoft's full suite – Azure, PowerBI, M365, and 0365, enriched by Microsoft Copilot – to elevate U.S. business efficiency and security. Envision a 20% boost in operational efficiency and a 15% reduction in costs, using Azure's cloud, PowerBI's data insights, and M365's workplace integration. 0365 enables flawless teamwork, while Copilot offers AI insights. Our Security Operations Center and Power Apps ensure top-notch protection and operational excellence. With KPCS, explore the vast possibilities of AI and Large Language Models, transforming tech potentials into your business success.



MAIA Labs s.r.o.

Lukáš Loun CEO

Úvoz 428/59c 602 00 Brno Tel.: +420 731 552 740 Email: lukas@maia-labs.com www.maia-labs.com



Established: 2022 Employees: 10

MAIA - Medical AI Assistant is a European MedTech startup of the year that offers an end-to-end healthcare solution based on Al. Our hardware can be connected to any endoscopic tower, and our real-time AI assists physicians during procedures, thereby enhancing the quality of examinations. We save physicians more than 20% of their time, improve the quality of examinations, and digitize administrative processes that would otherwise be performed by medical staff. MAIA eliminates human error and can reduce the size of the resulting record by up to 70% with our special compression technology. Our unique solution is highly valued by experts in the field.



MEBSTER s.r.o.

Michal Gloger

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Established: 2018 Employees: 10

MEBSTER is an R&D company in the field of human biomechanics and specializes in developing medical care solutions, particularly assistive technologies for individuals with lower limb paralysis, including those recovering from spinal cord injuries. Their flagship product is the UNILEXA passive exoskeleton, designed to enable individuals with partial or complete loss of lower limb function to walk again. It is available in two versions: UNILEXA Prime 2.0, suitable for various medical care settings, and UNILEXA Home 2.0, designed for consistent daily home use. The exoskeleton incorporates embedded sensory subsystems to provide biomechanical data and, when connected to the novel MEBSTER app, aids users and professionals in monitoring progress and tracking training outcomes.



MOiA Elixirs

Jakub Mohl Founder, CEO

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Established: 2020 Employees: 5–7

MOIA Elixirs is a Biotech firm specializing in nanofibers and cannabinoids. Developing targeted treatments and consumer products in the Wellbeing segment of Supplements, Skincare, and unique drug delivery systems launching under the brand MOIA Elixirs. Awarded for quality and efficacy in London, Dubai, and New York, featured in Forbes USA.



Ondřej Homola Partner

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Established: 2019 Employees: 6

N1 Ventures is a venture capital fund, investing in earlystage technology startups. Our investments range from EUR 50 000 up to EUR 1M. We focus on pre-seed & seed stage companies. With a portfolio of 35+ fast-growing companies, we are the most active early-stage VC fund in our region.



Optimont 2000 s.r.o.

Vladimír Dzik CEO

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Established: 1995 Employees: 135

We really understand metal – precision and quality processing are our priorities. We offer individually tailored solutions. Our customers are from the automotive (Tier 1) industry, as well as from the construction business and engineering. Thanks to our quality, confirmed by the Certificates: IATF 16949: 2016 and ISO 9001: 2015, we deliver to global companies across the world. Our parts are used in EU-manufactured cars and office buildings across western Europe.

Our team is ready to work on:

- TOOL PRODUCTION
- PRECISION METAL PRESSING
- AUTOMOTIVE PARTS
- SINGLE-PURPOSE MACHINE BUILDING

PLASMA PLACE

PLASMA PLACE s.r.o.

Milan Baier

Executive Manager

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Michal Zeman Advisor to CEO

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Established: 2016 Employees: 430 Annual turnover in USD: 39 435 795

A network of plasmapheresis centers, operating 10 audited donation centers throughout the Czech Republic. SUKL, PPTA/IQPP and GRIFOLS/PMF certificates.



Pointee Interactive s.r.o.

Jan Strnad

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Established: 2020 Employees: 15

Unlock the full potential of your digital workforce

Pointee elevates Intelligent Automation Management by providing predictive insights that seamlessly integrate and will enable dynamic scheduling, real-time monitoring, optimization, and orchestration into your current automation platform you are working with now or moving toward

Pointee is the **ultimate automation management platform.**

- **Real-time monitoring** make accurate decisions based on a powerful overview of fresh data.
- **Dynamic orchestration** save up to 70% on license and infrastructure costs.
- **Proactive analytics** decrease incident resolution time by up to 90%.
- Automated Reporting Measuring and improving ROI.

Get the best out of your digital workforce.



PrimeCell Advanced Therapy, a.s.

Michal Zahradníček

President of the Supervisory Board

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Stefan Savić

Global Business Development Officer

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Established: 2016

PrimeCell is active in the field of biomedicine, with a primary focus on the discovery and clinical testing of biological drugs and medical technologies. The company specializes in interventions that modify genes and cell parameters to support the regeneration of human tissues and organs. Its work is centered on advancing innovative solutions in the field of biomedical research and development.



PRINCIPAL GROUP SE

Miloš Tkáčik CEO

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Petr Burda Advisor

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Established: 2003 Employees: 450 Annual turnover in USD: 40M

SW development

As a systems integrator, we deliver comprehensive solutions and specialized IT services to our customers in the finance, telecommunications, utilities and government sectors in Europe and North America. We provide outsourcing of development, support and entire IT in the form of nearshore or offshore centers. We have built our own network of IT specialists, provide qualified experts and offer the fastest way to obtain an experienced team for customer projects.



ATTORNEYS AT LAW

PRK Partners s.r.o. attorneys at law

Jan Kohout Partner – Attorney-at-Law

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Established: 1993 Employees: 100+ lawyers in Czechia and Slovakia

PRK Partners is a leading Czech law firm and holder of significant international and national awards (Chambers Europe Awards for Excellence, Czech Law Firm of the Year, and others).

The firm has been active on the market for more than 30 years, and has become a full-service law firm with offices in Prague, Bratislava and Ostrava across two jurisdictions.

Specialized teams comprising over 100 professionals provide services to the largest global corporations, as well as to local companies.

Our lawyers studied at top law schools in the United States, United Kingdom, Switzerland and elsewhere. They also have experience in working for leading international and local law firms in a number of jurisdictions. Our legal team is fluent in more than 15 languages.



profiq

Martin Prokeš

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Established: 2010 Employees: 55 Annual turnover in USD: 4M

We specialize in multi-platform applications and frameworks that require expertise in combining security, performance and system-level components. Our passion for innovation has brought us to the forefront of the AI revolution. For 10+ years, we have been offering our expertise in application development, technical QA, and AI solutions to US-based tech companies. Catering primarily to startups and scale-ups, we provide a range of services, from individual expert contributors to fully managed engineering teams, and strategic leadership via fractional CTO roles. Our commitment to innovation and excellence positions us as the ideal partner for advancing tech objectives, ensuring projects not only meet but surpass industry standards.



Recombee, s.r.o.

Pavel Kordík

Co-founder & CEO

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Gabriela Takáčová

Co-founder, Chief Business Officer

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Established: 2015 Employees: 40

Recombee is a robust and scalable SaaS recommendation solution, leveraging AI and advanced machine-learning to provide real-time personalized content, product and search recommendations across various platforms. Developed by a team of esteemed data scientists, Recombee leverages the latest industry insights to create tailored recommendations to enhance customer experience, ultimately driving conversion rates and business growth. Recombee's versatile solution supports many industries, ranging from e-commerce to video platforms and is trusted by industry leaders such as 9GAG, Slickdeals, Audiomack and Mediavine.



RedTag s.r.o. (Canvastera.com)

Martin Kluska

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Established: 2018 Employees: 5

We are a software house that is focused on innovative solutions in digital space.

We have created an innovative tool that can be used for sharing ideas within a community, workspace or school, using multimedia posters that combine any media on a digital canvas. More at canvastera.com.

In addition, we are building an extensive information system for travel agencies and an integration platform for managing the life cycles of certificates (a system called Certix).

revolgy

Revolgy

Miroslav Vlasák

Member of the Board

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Vladimír Schmalz

Member of the Supervisory Board



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Established: 1996 Employees: 80

Revolgy: Your Strategic Cloud and Technology Partner

Explore cloud solutions with Revolgy, a global provider of innovative cloud infrastructure and digital transformation services.

Comprehensive Cloud Solutions

- Professional Services: From infrastructure design and build to migrations and cloud optimizations, our expert team ensures your setup is efficient and tailored to your needs.
- Managed Services: We handle cloud operations and incident management, allowing you to focus on core business activities without the hassle of day-to-day IT challenges.

Specialized Support Services

- Optimize your cloud spending with our FinOps services that provide detailed billing analysis, helping maximize your ROI.
- Implement and secure your Google Workspace environment with our comprehensive setup and security audits, ensuring seamless collaboration and data safety.
- Transform your business insights and operational efficiency with cutting-edge AI solutions, big data analytics and business intelligence.
- Receive cloud strategies crafted to meet your sector's specific challenges and needs, backed by our extensive industry expertise.

Partner with Revolgy for a future where technology empowers your business to achieve more with less, seamlessly and securely at every scale. Visit: www.revolgy.com



Semantee s.r.o.

Benjamin Fistein CEO

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Established: 2024 Employees: 2

We offer an AI-based technology that allows users to search through company data (documents, text, images, audio, structured data) in a descriptive, human-like manner. For example, in an e-shop, one can search for "blue family car that I can take to the mountains" or "something for headaches that I can take while pregnant", and we will understand from the context what products to show the user. Similarly, one can ask descriptive questions about internal documents, and our technology will retrieve the semantically closest results – for instance, "how do I access the Intranet when I'm not at work?" etc.



Seyfor, a.s.

Eva Zaoralová Sales Director

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Established: 1990 Employees: 1300 Annual turnover in USD: 130,55M

Seyfor is a leading Czech **IT software supplier** and a major **Microsoft partner**. Our OneCore division specializes in providing **software for leasing, lending and finance companies**. Our financial software is based on modern technologies that are in line with current financial and **security** trends, **AI** Innovation, and **legislative needs**.

OneCore is used by customers in 13 countries. Abroad, we collaborate with local Microsoft partners who manage the ERP standard, localization and, gradually, our products.

OneCore portfolio is built on Microsoft Dynamics 365 Business Central. In total, we have 4 products:

- OneCore core ERP for leasing and fleet companies
- Loans App app for non-bank lending companies
- Financial Leasing App financial lease management
 app
- Rental App rental management of electronics, machines



SNADNEE s.r.o.

Jan Ševčík CEO

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Established: 2014 Employees: 10

SNADNEE specializes in custom software development and digital transformation. We craft bespoke web applications, offer tailored information systems (ERP, CRM,..), automate processes, and apply AI to enhance business efficiency. Our expertise lies in the PHP Laravel framework, Serverless AWS cloud services and manufacturing and healthcare industries. Our mission is to deliver exceptional value through customized software solutions and digital transformation, understanding each client's unique challenges and goals to offer expert advice and tailored solutions.

In addition to bespoke solutions, SNADNEE offers ready-to-customize products like ERP systems, videoon-demand platforms, waste management systems, and reservation systems, all ready for fast customization and delivery.



snuggswear s.r.o.

Ondřej Bala COO/CFO

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Thinnest, most absorbent, and fastest-drying period underwear. Snuggs are made of materials certified by OEKO-TEX and CoolmaxFreshFX standards, which guarantee their health safety. After consultation with gynecologists, the recommended wearing time is 8–12 hours, depending on the strength of the period. In addition, the layer contains an antibacterial treatment, which guarantees a high standard of safety and hygiene.

The underwear is used by women of all ages and is suitable for both light and heavy flows, or weak urine leaks and other discharges.

Products category: Revolutionary period underwear, period swimwear, intimate care, regular underwear.



South Moravian Innovation Center Jihomoravské inovační centrum

Lucie Kanioková Business Innovation Manager

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Established: 2003 Employees: 70

Connecting to 300+ scaleups/startups in South Moravia



SpaceLab EU, SE

Petr Rychmach

CEO, Member of the Board

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Established: 2017 Employees: 17

The goal of SpaceLab EU is to develop a comprehensive solution of technology, based on ion propulsion, which makes available very low Earth orbit and related ICT and image transmission solutions, including their security. SpaceLab EU has brought together a team of experts from various areas of the academic and commercial spheres – plasma dynamics, ICT system design, mission analysis and business development. Together, we not only create a drive system, but enable completely new business cases and offer qualitative improvements to existing ones.



Startup Disrupt s.r.o.

Patrik Juránek Founder & CEO

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Established: 2020 Employees: 10

Startup Disrupt is a global platform which inspire, educate and connect startup founders with global ambitions with large enterprises from Fortune 500 and investors.

We are excited to welcome you to our **Innovations United conference series for innnovators**:

5-6th June - Sustainable Future
25th June - European Finance Investment Summit
28th August - Pitch Boat Prague
25th September - eCommerce Summit
26th September - Female Leaders Summit
11th November - Aerospace & Defense Summit



StartupJobs.com s.r.o.

Filip Mikschik

Founder & CEO

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Jakub Zahurský CMO

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Established: 2012 Employees: 25 Annual turnover in USD: 2M

Launched a decade ago, StartupJobs has become a cornerstone of the Czech startup scene, connecting over 31 500 professionals to career opportunities in 2500+ pioneering companies e.g. Productboard, Kiwi.com, and many others. We've set the standard for job matching in the Czech Republic. Now, we take our expertise to the US with StartupJobs.com, aiming to be your go-to platform for startup career opportunities.

Our expertise is based on performance marketing and our unique ability to reach the most promising talents, including those not actively job hunting, ensuring that they land roles where their startup mentality will thrive.

Armed with employer branding prowess and insights from Europe's toughest job market, we provide startups with the resources to scale rapidly.



strafos s.r.o.

Marek Wagner

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Martin Pultzner

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> Established: 2018 Employees: 5

We provide a unique B2B software solution for the sale of private charter jet flights, enabling our clients to maximize sales revenue while minimizing empty flights.

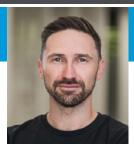




Superface

Radek Novotný CEO

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Established: 2020 Employees: 10

Businesses have automated only 1% of their tasks with traditional tools like Zapier. However, LLM-powered AI Agents can solve up to 80%. According to Bill Gates, "AI Agents represent the biggest revolution in computing and will upend the software industry."

Superface is a cutting-edge workflow automation AI Agent that handles tasks that require human judgment. With Superface, non-technical users can describe their day-to-day processes in natural language and automate them for the first time.



explore & beyond, Inc.

Tom Zrubecky CEO

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Established: 2020 Employees: 13

Talentpilot is a GenAI platform that empowers companies to build great teams.

Every person is unique, with their own motivations, values, ambitions, and personality. Talentpilot uses such data about individuals and puts them into the context of any company to empower every HR professional, recruiter, or manager to make the right people-related decisions.

With Talentpilot, companies:

- Hire faster with precision, resulting in a lower attrition rate
- · Identify bottlenecks in their teams to increase productivity
- Develop employees based on their unique personal characteristics to support their growth
- Enhance managers' ability to lead a personalized and genuine dialog with their employees to increase engagement

GenAI revolutionizes many aspects of our lives, and we believe that how companies work with their most important asset, their people, is one of those aspects.



Ternologic, s.r.o.

Ahmad Herzallah

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Established: 2018 Employees: 25

IT Services and Consultancy:

- IT consultancy services and outsourcing for banks, pharmaceutical industry, retail businesses, and more
- Expertise in optimizing IT infrastructure to enhance efficiency and productivity
- Specialized guidance on cybersecurity measures to safeguard sensitive data and ensure regulatory compliance

B2B HR Optimization Management System:

- Innovative B2B HR optimization management system powered by Artificial Intelligence technology
- Seamless access to a pool of qualified resources for project requirements
- Flexible scalability to ensure sufficient qualified resources availability at any time, optimizing project timelines and deliveries
- All done by Al

| The | | Inii Way |

| venture studio |

The Inii Way SE

Ondřej Polák Founder, MD

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Established: 2016 Employees: 16

We are a venture studio offering digital transformation solutions specifically designed for the media and entertainment industry. Specializing in creating and investing in a synergistic portfolio of ventures, we focus on innovative platforms and solutions for content distribution, management and protection. Our portfolio includes robust solutions for the protection of audiovisual content, employing advanced watermarking and blockchain technologies to ensure authenticity and security. Furthermore, we are dedicated to developing tools to combat disinformation and deepfakes enhancing trust in information online.

Our goal is to provide innovative products that streamline and make the future of the media and entertainment industry more efficient, opening new possibilities for content creators and distributors.

We are currently serving over 15K active returning clients in 84+ countries with 500K+ transactions.

Mytitle^{my} | RealMY |

Current ventures:







TITANS s.r.o.

Jakub Konečný CEO

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Established: 2017 Employees: 40 Annual turnover in USD: 15M

We connect companies with top IT experts. We have an active database with 31,000+ IT specialists and we collaborate with 650 companies worldwide. We deliver a wide range of IT specialists in an exceptionally short time. Our vision is to be the first choice for clients who need to provide relevant IT specialists, and the first choice for IT specialists considering a new project.

The expertise of TITANS IT specialists covers the complete spectrum of roles within the development cycle of projects: Analysis & Architecture, Infrastructure, Development, Cloud Engineering, Project Management, Testing, Data Science & AI. 95 % of our specialists come from the Central European region and form a strong expert community capable of ensuring the development of any technological product.



TRASK SOLUTIONS a.s.

Pavel Riegger

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Jan Antoš CTO

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Established: 1994 Employees: 1000 Annual turnover in USD: 75M

Trask is an IT consulting and delivery company, focusing on financial vertical.

We help our customers to innovate, increase revenue and optimize business through the creation of business-oriented IT solutions that are powered by innovative technology. We serve mostly large, multinational enterprise clients, but we also provide services to fintechs.

We have a broad area of expertise, but where we really differentiate on the market is our focus on three areas: Application Integration, Cybersecurity and Application Modernization.

We deliver end-to-end services from ideation, consulting and CX design to implementation, operation, long-term support and continual innovation of delivered solutions.

VISIONCRAFT

VisionCraft s.r.o.

David Tuč CPO, Partner

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Established: 2018 Employees: 14

VisioTherapy (HealthTech) is an Al-powered mobile app that acts as your personal physical therapist's avatar, guiding you through your customized rehabilitation exercises with precision.

It promises a win-win for both physical therapists and patients. By reducing the need for in-person sessions by up to 70% and shortening treatment times by up to 50%, it offers a more efficient, effective, and patient-friendly approach to physical therapy.

What sets VisioTherapy apart is its deep understanding of the individuality of each patient. Unlike generic home exercise apps, VisioTherapy's AI-driven "Digital Twin" technology personalizes the rehabilitation experience and tailors it to each patient's unique physical capabilities. All of this is done on our secure platform without any images stored.



ZEBRA SYSTEMS, s.r.o.

Zdeněk Bínek CEO

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ZEBRA SYSTEMS LLC 4111-E Rose Lake Dr #6590 Charlotte, NC 28217 Tel: (704) 286-9649 Email: zb@zebra-systems.com www.zebra-systems.com

> Established: 1993 Employees: 20 Annual turnover in USD: 6M

Cybersecurity Value Added Distribution.

The fusion of customized IT solutions, advanced technology partnerships, comprehensive service portfolio, strong customer focus, commitment to innovation and a skilled team sets Zebra Systems apart as a forward-thinking and competitive player in the IT industry, especially for partners in the US market.



big plus for Czech busines

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COPY GENERAL

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